Moldat

TO SHARE WITH A PARTNER OR MANAGER

Your business is already selling. What still depends on you?

Moldat joins established businesses that need clearer sales decisions, better follow-up, or someone to lead a new channel. We work alongside the owner and team with clear, agreed responsibilities.

Where we can help

Deals wait for the owner. Inquiries go cold. The forecast changes every week. A promising channel has no one to lead it.

Fractional sales leadership

For businesses that need ongoing sales leadership. We agree on priorities and who decides what, lead the team in the agreed areas, and review progress weekly.

Focused sales project

For a specific gap. We agree on the work, deliverables, and who will carry it forward. Examples include improving sales follow-up or testing a new channel.

How we start

We start with a real situation. If we move ahead, we agree on a baseline, an owner, and how to review progress. We use data, automation, and AI when they help the team work better.

Andrés Chaul · Fractional Head of Revenue

Experience with sales teams and channels in consumer businesses, technology, and high-value sales.

For a first 20-minute call, tell me your company name and what you want to work on.

Message Andrés on LinkedIn